Eurolift ASCENSEURS

Exporting a lift

Exporting a lift: the step-by-step guide

Steps of an export project | Incoterms we use | Documents supplied | Our advice



Buying a lift in Europe for a site abroad means organising the quote, manufacturing, documents and transport well. Here is how we work.

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Steps of an export project

Study
Analysis of your drawings and needs, choice of lift and finishes.

Quote and proforma
Detailed quote and proforma invoice to open the payment.

Manufacturing
Made to measure by our partners, then components grouped in Europe.

Packing
Export packing, detailed packing list and marking of every package.

Shipping
Sea, road or air freight depending on the Incoterm.

Installation
By your teams, your partner or our installer network.

Incoterms we use

CFR
We organise and pay sea freight to the port of destination; you handle customs clearance and delivery to site.

FCA
We hand the goods over, at our grouping point in Europe, to the carrier appointed by your company.

Documents supplied

- Proforma invoice and commercial invoice
- Detailed packing list
- Certificate of conformity
- Documentary collection documents and bill of exchange, depending on the payment method
- Technical description of each lift

Our advice

- Check with your forwarder which documents your customs require before ordering
- Plan a dry, secure storage area on site for the packages
- Order wear parts together with the lift
- Keep a single contact for study, manufacturing and shipping

Frequently asked questions

Do you deliver to the site?
Depending on the Incoterm: CFR to the port of destination, FCA at our grouping point. Delivery to site is usually handled by the customer, with our support.

Which payment method for export?
Bank transfer, or documentary collection with a bill of exchange depending on the case; the required documents are prepared with the shipment.

Who installs the lift?
Your teams, the partner of your choice or our installer network in Europe, Africa and the Middle East.

Contact

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